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VAT Reg. No; 4800165765

Amway South Africa L.L.C.,
 USA company
 Registration Number: 1996/11643/10

Animal Testing Q&A

1) Do you conduct animal testing?

A) We oppose animal testing and our products are not tested on animals. We actively lead initiatives to create alternatives to required animal tests.

2) What do you do instead of animal testing?

A) We primarily use historical information, existing scientific data, in vitro (non-animal lab) testing, computer analysis, human trials and industry experiences in assessing the safety of our products.

3) Do you have an animal testing policy for your suppliers?

A) No, we do not screen or select suppliers based on their animal testing practices.
(see additional information on top of page #2 below)

4) How do you lead initiatives to create alternatives to required animal tests?

We lead initiatives by developing alternative tests and then lobbying Government Regulators to accept them. We also participate in professional activities to promote alternative tests around the world, including working with trade associations, regulatory consortiums and presenting new technology at scientific events.

We also have labs devoted to the use of non-animal tests in the development of new products.

Examples or organizations where we are involved include:

- Interagency Regulatory Alternatives Group (IRAG), an U.S. organization that works with delegates from regulatory agencies.
- Trade associations include the Soap and Detergent Association (SDA) and the Cosmetic, Toiletry and Fragrance Association (CTFA), whose activities include promoting the development of alternative tests.
- We present new alternative testing technology at scientific events.

5) How does animal testing factor into your selection of products to develop?

A) We make new product decisions based in part on whether we can bring products to market without animal testing.

6) Do you promote your company's position on non-animal testing?

A) No. We feel strongly about our efforts to find alternatives to required animal tests and focus our resources there. Some organizations have put us on their "Don't Test" lists because we meet their standards.

7) How do your practices align with those of animal rights groups?

A) We work toward the same goal as many animal rights groups, which is to find alternatives to animal tests that are required by law. Some organizations have chosen to put us on their "Don't Test" lists because we meet their standards.

8) Do any of your products contain materials from animals?

A) We allow the use of materials derived from animal origin, although we continuously look for ways to reduce the use of such ingredients. We also develop products that conform to religious or cultural practices that address certain animal ingredients.



GENERAL

- None of our products been tested on animals.
- In the early stages of product development, in-vitro testing is the primary laboratory method of non-animal safety testing. In-vitro testing involves the study and evaluation of tissue and cell cultures in the laboratory.
- In addition to these testing methods, a substantial body of scientific literature on raw materials is made available to us by suppliers and other sources. We also have our own database on products previously or currently marketed, compiled through years of in-house research and testing.
- Volunteers are used as test subjects for products in the final stages of safety assessment.
- "Actual use" testing is a valuable method of confirmation.
- It is vital that both IBOs and customers understand that our ban on animal testing in no way diminishes the safety or quality of ARTISTRY™ products.
- Furthermore, we will continue to enhance and improve our non-animal appraisal methods so that innovation and development of new products can continue unencumbered.

Q There is a possibility that some of your suppliers use animal ingredients and/or test on animals. Please clarify this.

A Suppliers of chemical ingredients, whether from natural or synthetic process, are required to assure the safety of those ingredients by regulations in all of the jurisdictions in which Amway does business around the world. Although there is a concerted effort in both the EU and USA to replace animal testing with non-animal alternatives, non-animal testing is not recognised by the Governmental Regulatory Bodies as an acceptable basis for assuring safety of the ingredients and ultimately of the products. Our company does support the development and approval of non-animal alternatives to assure safety. Nevertheless, we acknowledge the right of nations to regulate product safety and will allow our suppliers to comply with those regulations. We do not require these suppliers to perform additional testing for our products and inform them of our policy on animal testing. It is our position that all responsible companies disclose the truth about their products and ingredients and believe that every company would have to acknowledge this animal testing requirement for ingredients until non-animal test alternatives are approved.

Cruelty Free Companies

<http://www.vegfamil.com/lists/cruelty-free-companies.htm>

The following partial list of companies manufacture products that ARE NOT tested on animals. Those marked with a dot meet the Corporate Standard for Compassionate Animals (CSCA). Those marked with an asterisk (*) manufacture strictly vegan products -- made without animal ingredients, such as milk and egg by-products, slaughterhouse by-products, sheep lanolin, honey, or beeswax. Companies without an asterisk may offer some vegan products. Listed in parentheses are examples of products either by that company or, if applicable, its parent or subsidiary company.

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*ABBA Products, Inc., 7400 E. Tierra Buena, Scottsdale, AZ 85260; 800-848-4475; www.styl.com
ABEnterprises, 425A Myrtle Greens Dr., Conway, SC 29526; 843-234-0740
Abercrombie & Fitch (The Limited), 4 Limited Pkwy. E., Reynoldsburg, OH 43068; 614-577-6570; www.abercrombie.com
Abkit, Inc. (CamoCare), 207 E. 94th St., Ste. 201, New York, NY 10128; 800-CAMOCARE; www.abkit.com
*Abra Therapeutics, 10365 Hwy. 116, Forestville, CA 95436; 800-745-0761; www.abratherapeutics.com
*Advantage Wonder Cleaner, 16615 S. Halsted St., Harvey, IL 60426; 800-323-6444; www.wondercleaner.com
•Alba Botanica, P.O. Box 40339, Santa Barbara, CA 93140; 800-347-5211; www.avalonnaturalproducts.com
Alexandra Avery Purely Natural, 4717 S.E. Belmont, Portland, OR 97215; 800-669-1863
Alexandra de Markoff (Parlux Fragrances), 3725 S.W. 30th Ave., Ft. Lauderdale, FL 33312; 800-727-5895; www.parlux.com
*Allens Naturally, P.O. Box 514, Dept. M, Farmington, MI 48332-0514; 800-352-8971; www.allensnaturally.com
Almay (Revlon), 625 Madison Ave., New York, NY 10022; 212-572-5000; www.almay.com
Aloegen Natural Cosmetics (Levlad), 9200 Mason Ave., Chatsworth, CA 91311; 800-327-2012; www.levlad.com
Aloette Cosmetics, 4900 Highland Pkwy., Smyrna, GA 30082; 800-ALOETTE; www.aloette.com
Aloe Up, P.O. Box 831, Harlingen, TX 78551; 800-537-2563
Aloe Vera of America, 9660 Dilworth Rd., Dallas, TX 75243; 214-343-5700
Alvin Last, 425 Sawmill River Rd., Ardsley, NY 10502, NY 10701-2714; 800-527-8123; www.alast.com
*Amazon Premium Products, P.O. Box 530156, Miami, FL 33153; 800-832-5645; www.amazonpp.com
*American Formulating & Manufacturing, 3251 3rd Ave., San Diego, CA 92103; 800-239-0321; www.afmsafecoat.com
American International, 2220 Gaspar Ave., Los Angeles, CA 90040; 213-728-2999
American Safety Razor (Personna, Flicker, Bump Fighter), 1 Razor Blade Ln., Verona, VA 24482; 800-445-9284; www.asrco.com
*America's Finest Products Corp., 1639 Ninth St., Santa Monica, CA 90404; 800-482-6555
Amitée Cosmetics (Advanced Research Labs), 151 Kalmus Dr., Ste. H3, Costa Mesa, CA 92626; 800-966-6960; www.amitee.com
Amoresse Labs, 3435 Wilshire Blvd., #975, Los Angeles, CA 90010; 800-258-7931
Amway, 7575 E. Fulton Rd., Ada, MI 49355-0001; 616-787-4278; www.amway.com