

# MORE MONTHLY EARNINGS IN PY23'!

Better Leader Incentives<sup>+</sup> to fuel your business in Europe<sup>2</sup> and Southern Africa

Starting September 1, 2022, some Core Plus<sup>+</sup> incentive updates will give you more time to grow your business and help you aim for bigger monthly bonuses.

### Share the news!



#### Keep Earning Performance Plus (PP)/ Performance Elite (PE) Incentives<sup>+</sup>

#### 11,000 Ruby PV to earn PP

16,500 Ruby PV to earn PE

No changes to current Ruby PV thresholds, giving you time to build your business, grow your volume and earn these incentives.

## Additional 5% Monthly for Personal Group Growth Incentive<sup>+</sup> (PGGI)

Increasing from current 10% to 15% of monthly performance bonus<sup>3</sup>. Annual multipliers will decrease by 5% accordingly but total incentive amount will not change.

<sup>1</sup>Performance Year 2023 - 1<sup>st</sup> September 22 until 31<sup>st</sup> August 23. <sup>2</sup>Excludes Ukraine <sup>3</sup>Qualification criteria apply <sup>\*</sup>Core Plus discretionary incentives programme

