

INTERNATIONAL SPONSORING LEAD FORM

Please fill in this form and send it to your Platinum. The following information relates to a person who may be interested in the Amway business and would need a foster sponsor in:

Part 1. Questionnaires

The following questionnaires must be answered before you can fill the details and email this form.

Do they speak English?	YES	NO	
If NO, do they have an interpreter?	YES	NO	
Do the prospects know you are in the Amway business?	YES	NO	
Did you QUALIFY the lead – are they interested in looking at a business?	YES	NO	
Have you specifically asked them to look at the Amway business?	YES	NO	
Have you specifically asked them to look at Network TwentyOne?	YES	NO	
How have you contacted the prospects (telephone/e-mail/letter/fax/in person)? Attach copies of communication if possible.			
When have you contacted the prospects (month & year)?			
If you do not know the person, how did you get his name? (Please give details)			
What is the relationship between you and the person who gave you the name of the prospect?			
If couple, whom you spoke with before? (eg. The husband or the wife? Name of the Spouse?)			
What have you said to your prospect about the business? Attach copies of communication if possible.			
How do you want us to edify you to the prospect? (eg friend/business etc)			

Part 2. Prospect

INTERNATIONAL PROSPECT DETAILS

PROSPECT Name:					
OFFICE ADDRESS:					
HOME ADDRESS:					
PHONE NUMBERS: These are imperative Please include Area Codes	E-mail				
	Best time to contact the prospect? (Please ask your prospect first)				
	Home				AM/PM
	Work				AM/PM
	Mobile #1				AM/PM
	Mobile #2				AM/PM
	Fax				AM/PM
OCCUPATION:					
How do you know the prospect? :					
How long have you known the prospect? :					
Level of Qualification	High: Existing IBO moving to another country or ready to join				
<i>Refer to International Sponsoring guidelines for full qualification criteria</i>	Medium: Has been to an Amway/N21 function or has N21 CD's				
	Low: Has not seen plan/been give information				
Prospects ambition level (1 to 10)?:					

Part 3. International Sponsor

INTERNATIONAL SPONSOR DETAILS

(Upline: please check these details thoroughly)

INTERNATIONAL SPONSOR Full Name:					
IBO Number (essential):					COUNTRY
ADDRESS:					
ADDRESS:					
PHONE NUMBERS: These are imperative Please include Area Codes	E-mail				
	When the best time to call you? (yes, the international sponsor)				
	Home				AM/PM
	Work				AM/PM
	Mobile				AM/PM
	Fax				AM/PM
	UPLINE PLATINUM IBO (in country)				
UPLINE PLATINUM IBO Number					

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- The more information you can provide, the better chance of a positive outcome.
- Incomplete and unqualified lead forms will not be "actioned".
- Allow approximately four weeks for contact to be made with your prospect. It is the responsibility of the international sponsor to ascertain if contact has been made with the prospect. If after four weeks contact has not been made the international sponsor should contact the foster sponsor (or the Diamond Focus office if the lead form was sent there) and another attempt will be made to have a foster sponsor contact the prospect
- There are some "exceptional" countries which require different qualifications and procedures. Refer to a copy of the International Sponsoring Guidelines for more information if you have a lead form specifically for USA, Canada, Japan and South America. DO not forward a lead form for these countries without first referring to the guidelines.
- What else can you tell us about the prospect and the communication between yourselves, to help the foster sponsor?